



# Lone Star Chapter Newsletter

February 2012

50th annual

**aerospace + defense**  
contract management conference

## Mark Your Calendars!

The NCMA Aerospace and Defense Contract Management Conference is coming to Austin!!

**Location:** Hyatt Regency Austin, 208 Barton Springs, Austin, TX 78704

**Date:** March 22 – 23, 2012

Attend the 50th Annual Aerospace and Defense Contract Management Conference in Austin, Texas. We are taking a fresh approach to this two-day conference, allowing attendees and the contract management profession at large to control the content. The conference will feature a powerful lineup of panels led by government and industry experts. These experts are ready to answer your questions and provide the specific takeaways and practical advice you need to succeed in today's challenging aerospace and defense contracting environment. Please check the following website for registration and agenda information:

<http://www.ncmahq.org/Events/adc11detail.cfm?ItemNumber=10739&navItemNumber=11036>

For an additional cost, you can take one of two seminars the day before the conference on March 21<sup>st</sup>.

	Member	Non-Member	
• <b>100 Worst Mistakes in Government Contracting</b>	Conference Attendee	\$295	\$345
• <b>Contract Types</b>	Seminar Only	\$325	\$395

NCMA will also be offering CPCM, CFCM, and CCCM certification exams the day after the conference on Saturday, March 24, 2012. You must have an approved application on file with all fees paid in advance; no walk-ins are allowed. The cut-off date for submitting your application is Friday, March 2, 2012. There will be only one examination session on Wednesday. Check-in will begin at 8:30am with all exams beginning promptly at 9:00am. No one will be admitted to the testing area after 8:45am. Candidates have until 1:00pm to complete the exam and will be notified of results within 10 business days.

## Reminder!

The next Lone Star Chapter Meeting will be next week on February 16<sup>th</sup>! Please join us from 11:30am to 1:00pm in the Board Room of the BAE Systems facility. Remember, you have to go down the steps and around to the back of the building to get in. Lunch is included in the cost of the training. **Registration must be in advance for this event and closes on February 10<sup>th</sup>.**

Mr. Ken Dixon, CPCM, Director, Contracts – Tactical Wheeled Vehicle Programs will instruct us on “Risk Sharing: Shipment of goods under government and commercial contracts, with special emphasis on recent changes to the UCC and Incoterms”. A 1.5 CLP training certificate will be sent to those who attend this meeting.



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## February 16, 2012 - "Risk Sharing" Registration:

Name : \_\_\_\_\_ Circle: CCCM CFCM CPCM CACM Fellow  
 Title: \_\_\_\_\_  
 Organization: \_\_\_\_\_  
 Business Address: \_\_\_\_\_  
 City/State/ZIP: \_\_\_\_\_  
 Daytime Phone (\_\_\_\_) \_\_\_\_\_ Fax (\_\_\_\_) \_\_\_\_\_  
 E-mail Address: \_\_\_\_\_  
 NCMA Membership Number: \_\_\_\_\_

If you require any special accommodation to fully participate, please explain  
 \_\_\_\_\_  
 \_\_\_\_\_

**NOTE: Registration must be received in advance . If you are unable to attend, you must submit a replacement. Otherwise, your registration fee will be forfeited.**

**COST: Member: \$20.00                  Non-member: \$25.00                  Student: \$15.00**

**FOOD CHOICE:**  Pork Chops or  Chicken (Mark only one choice)

### **Payment Information:**

Check in the amount of \$ \_\_\_\_\_ (Make checks payable to: **NCMA Lone Star Chapter**)  
 Credit Card: VISA MasterCard Credit Card No: \_\_\_\_\_  
 Expiration Date: \_\_\_\_\_ Name on Credit Card: \_\_\_\_\_  
 Security Code from Credit Card: \_\_\_\_\_ Signature: \_\_\_\_\_  
 Credit Card BILLING Address: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

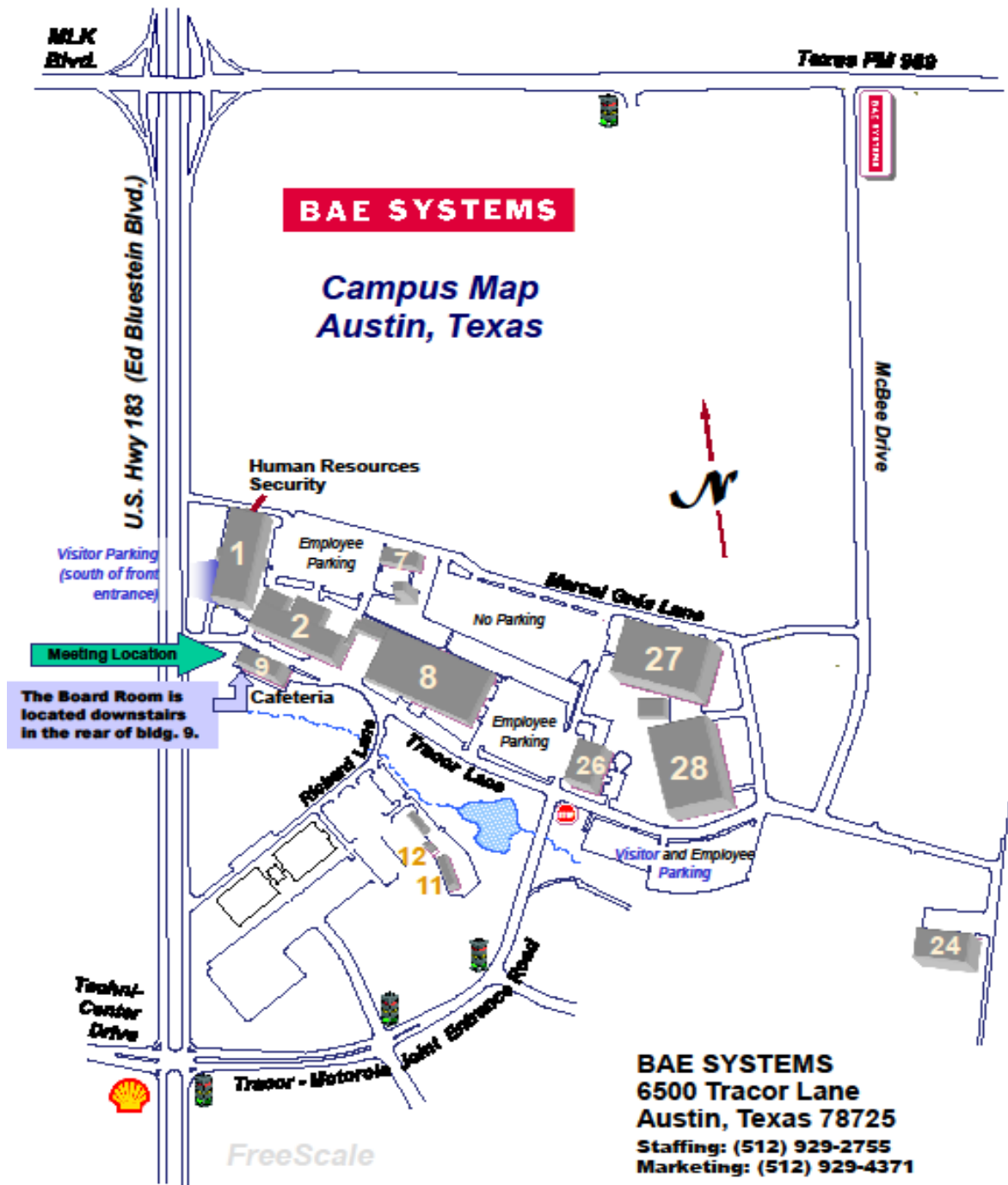
### **To Register:**

By Mail: Mail this form with payment to:  
 NCMA Lone Star Chapter  
 Attn: Cesar Fausto  
 505 Shep Street  
 Austin, TX 78748  
 POC: [cesartecolote@aol.com](mailto:cesartecolote@aol.com)  
 or (512) 825-5197  
 Alternate POC: Cameo Ritterbush  
[critterbush@gmail.com](mailto:critterbush@gmail.com)

Registration online coming soon!  
Online: Register directly online at the link below:  
<http://ncmalonestarchapter.org/Events.html>  
**Registration Deadline is COB on February 10, 2012**



# Lone Star Chapter Newsletter



Oct 04. To report changes, contact Kenneth Tyssen, ext. 4870



# Lone Star Chapter Newsletter

## Congratulations NCMA Lone Star Chapter!

Our chapter received a \***GOLD**\* Graalman Award for Program Year 2010 – 2011, which was received by our Past President, Angela Deren, at the 2012 Mid-Year Leadership Conference in Las Vegas. There were many awards given out this year. Congratulations to everyone!



Pictured from left to right: Al Boykin (NCMA Interim Executive Director and Chief Learning Officer), Angela Deren (Lone Star Chapter Past President), and Charles Chadwick (NCMA President)



## Volunteers Needed!

The Lone Star Chapter is seeking volunteers to fill vacancies in the following committees. Participating on or leading a committee will give you valuable experience and help you develop your leadership skills. If you are interested, please contact Chapter President, Rick Furlong, at either 512-981-4435 or [richard.furlong@va.gov](mailto:richard.furlong@va.gov).

- **Employment**
- **Fellows**
- **Nominations and Elections**



# Lone Star Chapter Newsletter

## Lone Star Library:

Last year the Lone Star Chapter received grant money from Headquarters to use towards the purchase of materials for the NCMA certification program. The following books are available for check out. To borrow the materials from the Chapter library, please contact William Cox at [William.Cox@va.gov](mailto:William.Cox@va.gov) or 512-981-4309.

- Annotated Guide to the Contract Management Body of Knowledge (2<sup>nd</sup> Edition)
- Commercial Knowledge Module: Preparatory Study Manual
- Contract Types
- CPCM Study Guide
- CFCM Study Guide
- Desktop Guide to Basic Contracting Terms (6<sup>th</sup> Edition)
- Guide to the Contract Management Body of Knowledge (2<sup>nd</sup> Edition)
- General Business Knowledge Module: Marketing (Volume II)
- General Business Knowledge Module: Economics (Volume III)
- General Business Knowledge Module: Operations Management & Quantitative Methods (Volume V)



The NCMA Lone Star Chapter has a Facebook page! Please find us, follow us, and connect with each other on Facebook. We will be posting events, member pictures, and holding discussions on our Facebook page, so please add us as a friend to see what's going on in the chapter.

<http://www.facebook.com>



## 2011 - 2012

### Lone Star Chapter Officers

<b>President</b>	Richard Furlong	<a href="mailto:Richard.Furlong@va.gov">Richard.Furlong@va.gov</a>	512-981-4435
<b>Vice President</b>	William Cox	<a href="mailto:William.Cox@va.gov">William.Cox@va.gov</a>	512-981-3904
<b>Secretary</b>	Marie Hand	<a href="mailto:marie.hand@baesystems.com">marie.hand@baesystems.com</a>	512-799-7459
<b>Treasurer</b>	Cesar Fausto	<a href="mailto:cesartecolote@aol.com">cesartecolote@aol.com</a>	512-825-5197

### Chairmen

<b>Membership</b>	Joanne Severn	<a href="mailto:joanne.severn@dir.texas.gov">joanne.severn@dir.texas.gov</a>	512-475-0517
<b>Newsletter</b>	Angela Deren	<a href="mailto:jesterswife@yahoo.com">jesterswife@yahoo.com</a>	512-981-4432
<b>Webmaster</b>	Cameo Ritterbush	<a href="mailto:critterbush@gmail.com">critterbush@gmail.com</a>	
<b>Arrangements</b>	Marie Hand	<a href="mailto:marie.hand@baesystems.com">marie.hand@baesystems.com</a>	512-799-7459
<b>Programs</b>	Shirley Shelor	<a href="mailto:shirley.shelor@baesystems.com">shirley.shelor@baesystems.com</a>	512-929-2731
<b>University Outreach</b>	Loretta Hawley	<a href="mailto:loretta.hawley@tsa.dhs.gov">loretta.hawley@tsa.dhs.gov</a>	512-691-7921



# Lone Star Chapter Newsletter

## Lone Star Chapter Calendar of Events 2011 - 2012

Date	Event	Time	Location
Tuesday, August 30, 2011	Lunch Chapter Meeting "Sarbanes Oxley (SOX) Implications for Supply Chain Management" - Mr. Bob Engel, Resources Supply Chain Management	11:30 - 1:00	BAE Systems 6500 Tracor Lane Building 9, Board Room Austin, TX 78725
Tuesday, January 24, 2012	Lunch Chapter Meeting "Nonviolent Communication (NVC)" - Mr. Scott Swain, Certified Instructor in Nonviolent Communication	11:30 - 1:00	Opal Divine's at Penn Field 3601 S. Congress Ave, Ste K Austin, TX
Thursday, February 16, 2012	Chapter Meeting and Networking Event - "Risk Sharing" - Mr. Ken Dixon, BAE Systems	11:30 - 1:00	BAE Systems 6500 Tracor Lane Building 9, Board Room Austin, TX 78725
March 22-23, 2012	NCMA Aerospace and Defense Contract Management Conference	7:30 - 4:00	Hyatt Regency Austin 208 Barton Springs Road Austin, TX 78704 (512) 477-1234
Thursday, April 5, 2012	Chapter Meeting "Acquisition Transformation" - Mr. Jan Frye, Deputy Assistant Secretary, Office of Acquisition and Logistics, Department of Veterans Affairs	11:30 - 1:00	VA Southpark Bldg 1701 Directors Blvd, Ste 600 Austin, VA 78744
May 2012 - Date TBD	3 <sup>rd</sup> Annual Central Texas Roundup Speakers - TBD	1:00 - 5:00	TBD
June 2012 - Date TBD	Joint Chapter Meeting with Institute for Supply Management (ISM) and The Association for Operations Management (APICS)	TBD	TBD

Please note that this is a working calendar. It will be continuously updated as information changes. Updates each month will be shown in **RED**.

### Chapter Survey

Please take a moment to answer the following question. Please send your response to Angela Deren at 512-981-4432 or [jesterswife@yahoo.com](mailto:jesterswife@yahoo.com).

**What contract management topic would you like to hear about at our joint meeting in June?**



## Job Announcements

Periodically, we receive job announcements from folks in the area, who request that we post them on our website and in our newsletter. Here are the ones that we have recently received. Job seekers may also find a job, post a job, look up salary surveys, job descriptions, and more on the main NCMA website at <http://www.ncmajobs.com/search.cfm>.

**Disclaimer:** By posting these job announcements, neither the NCMA nor the Lone Star Chapter endorse or make recommendations for any of the companies listed herein.

- **Commodity Business Manager II**  
(Closes on February 15, 2012)  
**Job Number:** (38)-1103042  
AMAT  
Austin, TX  
**POC:** [job@job.com](mailto:job@job.com)
- **Buyer/Planner**  
(Closes on February 13, 2012)  
HT Staffing  
Round Rock, TX  
**POC:** [job@job.com](mailto:job@job.com)
- **Senior Buyer**  
(Closes on February 13, 2012)  
**Job Number:** 105880615  
SerCom Solutions  
Austin, TX  
**POC:** [job@job.com](mailto:job@job.com)
- **Assistant Buyer**  
(Closes on February 13, 2012)  
Living Direct  
Austin, TX  
**POC:** [job@job.com](mailto:job@job.com)
- **Assistant Buyer**  
(Closes February 13, 2012)  
Wide Open Spaces  
Austin, TX  
**POC:** [job@job.com](mailto:job@job.com)
- **Purchaser IV**  
(Closes on February 13, 2012)  
**Job Number:** 017032  
Texas Department of Transportation  
Austin, TX  
**POC:** [job@job.com](mailto:job@job.com)
- **Senior Buyer / Negotiator**  
(Closes February 13, 2012)  
Yellow Supply  
Austin, TX  
**POC:** [job@job.com](mailto:job@job.com)
- **Buyer**  
(Closes February 13, 2012)  
**Job Number:** 300347-8934-20-293430  
Volt  
Austin, TX  
**POC:** 512-338-4444  
<http://www.jobs.volt.com>  
[austin057199@volt.com](mailto:austin057199@volt.com)  
[job@job.com](mailto:job@job.com)
- **Purchaser V**  
(Closes February 13, 2012)  
**Job Number:** 12-21-131  
Texas Parks and Wildlife  
**POC:** 512-389-4545  
[hr@tpwd.state.tx](mailto:hr@tpwd.state.tx)  
[job@job.com](mailto:job@job.com)



## Upcoming Events



### Don't Miss VETS2012 – A Symposium Focused on the Success of Veteran Business, June 11-14, 2012, Reno, Nevada

The Veteran Entrepreneur Symposium (VETS) brings government agencies, industry leaders, and Veteran entrepreneurs together to discuss important issues affecting Veteran-owned companies. Attendance at VETS2012 is limited, so register now and meet with Federal agencies, prime contractors, and peers looking for your goods and services.

Website: [www.veterantrainingsymposium.com](http://www.veterantrainingsymposium.com)

Email: [InfoVETS@aetherquest.com](mailto:InfoVETS@aetherquest.com)

Location: Silver Legacy Resort Casino, 407 N. Virginia Street, Reno, NV 89501

NOTE: The cut-off date for conference negotiated rate is May 18, 2012

IADC  
CONTRACTS  
& RISK  
MANAGEMENT  
CONFERENCE

16-17 OCTOBER 2012  
OMNI HOUSTON  
HOTEL WESTSIDE  
HOUSTON, TX



## Upcoming Events



### NCMA Tysons CFCM Course Announcement!

**NCMA Tysons is proud to announce that the most comprehensive course for passing the Certified Federal Contracts Manager (CFCM) exam is now available for purchase!**

This course has been designed to focus your studies on what you need to pass the exam, and get certified as a CFCM through NCMA.

The objective of this course is to focus your studies of the Federal Acquisition Regulation (FAR), and know what parts of the FAR you will need to concentrate your studies to pass the CFCM exam on your first attempt. The course is *NOT* intended to prepare you to independently research the FAR, to find answers to questions about Government contracting, or to help you effectively manage contracts. Those types of courses are available through both the NCMA Tysons and NCMA.

This course can be purchased on the NCMA Tysons website for \$115 (does not include sales tax for residents of VA, S&H included). The course may be immediately downloaded, or a course CD can be shipped to you.

Course purchase is at the following website: <http://www.ncmatyson.org/Shop.aspx>.

If you have any questions, please contact VP of Certifications for NCMA Tysons: Jamie Garcia at [jaimegarcia@me.com](mailto:jaimegarcia@me.com).

#### Course Contents:

- NCMA Certification Requirements Frequently Asked Questions
- CFCM Exam Course Podcasts
- CFCM Exam Podcast Supplemental Guides
- NCMA CFCM eFlash Cards
- FAR Cheat Sheet
- FAR 2-101 Guide to the Contract Management Body of Knowledge (2<sup>nd</sup> Edition)
- Chapter Study Group Guide for the NCMA Certification Program: CFCM, CCCM, & CPCM
- CFCM Study Guide
- CFCM Practice Exam
- CFCM Certification Application